CASE STUDY:

Franciscan Missionaries of Our Lady Health System uses business analytics in Tivoli to cut diagnosis of infrastructure services issues from hours to minutes

THE BUSINESS CHALLENGE

When a patient is rushed into a hospital emergency room with an unknown illness, doctors don't have much time to think. They rely on advanced diagnostic tools to get to the source of the patient's ailment quickly, so they can apply appropriate remedies.

Likewise, when there's a glitch in a hospital's clinical or business-critical technology applications, all eyes are on IT. And, like the doctors in ER, the IT staff needs information at their fingertips to identify the problem and start remediation quickly.

Darryl Shorts, a senior IT engineer and architect with the Franciscan Missionaries of Our Lady Health System (FMOLHS), knows that all too well. A 12-year veteran of the Baton Rouge, Louisiana-based FMOLHS, he's seen frustrated IT staff having to log into multiple systems, generate reports, then interpret and correlate them to find out what's impacting performance. "We were chasing needles in a haystack until we could get better visibility and correlation," he says.

Needless to say, FMOLHS's 1,400 medical staffers, and more than 7,500 administrators and other personnel were feeling the pain when systems slowed and the cause wasn't readily apparent. The company needed a solution that provided real-time visibility into system performance and reporting with actionable insights.

Even though FMOLHS was a longtime Mainline customer, Shorts still did his due diligence. "We sent requests for information to multiple companies," he recalls. "Mainline was the only one that had the expertise to even start a conversation about IBM Cognos capabilities with TPC and TSM at the time."

THE SOLUTION

To reduce diagnostic time and meet the reporting needs of the executives, Shorts asked Mainline to help implement more effective business analytics. Because FMOLHS is an existing user of Tivoli Storage Manager (TSM) and IBM Tivoli Storage Productivity Center (TPC), Mainline was able to leverage the Tivoli Common Reporting (TCR) platform embedded in these products to achieve the goal.

The opportunity is made possible by the fact that TCR is based on IBM Cognos, which is a best-of-breed business analytics framework known globally for reporting, dashboarding and scorecarding capabilities. Its self-service reporting and dashboarding features help virtually anyone create informative, engaging visualizations without needing help from IT. The engagement required no additional licensing, simply the addition of a few weeks of consulting services. Mainline trained the FMOLHS team on TCR to make it easier to create consistent, meaningful reports and share those reports across the enterprise.

Mainline helped FMOLHS rework its Tivoli reporting workflow to create custom, aggregated application-level dashboards. Traditional reports are often oriented toward infrastructure management, but this new model starts at the business level and, with a few clicks, can reveal underlying technical issues. The first level of reporting for each application is a scorecard, listing metrics that FMOLHS considers pertinent to each application. Colored indicators show performance status. Green means the application



Customer: Franciscan Missionaries of Our

Lady Health System

Headquarters: Baton Rouge, Louisiana

Employees: 9,600+

THE BUSINESS CHALLENGE

- · Drill down quickly to source of system slowdowns
- · Track SLA compliance
- Give executives a tool to monitor key performance indicators

THE SOLUTION

Mainline Business Analytics Services

• Tivoli Common Reporting

THE RESULT

Business continuity and disaster recovery

- Diagnostic time reduced from 1.5 hours to minutes
- Faster remediation of critical application performance issues

Operational efficiency/cost savings

- More than 200 hours per year saved for infrastructure services team
- Non-technical management gets transparent insights at a glance



is meeting its service-level agreement (SLA); yellow means performance is marginal; red shows failure to meet the SLA. For non-technical executives, this may be enough to stay abreast of the situation.

Admins can drill down into TPC and TSM from each of these indicators to pinpoint the source of any performance problems. With Tivoli Common Reporting, analytics for both TPC and TSM are accessible through a common portal.

According to Shorts, Tivoli Common Reporting is a much more user-friendly way to understand what's going on with an application. "Our application

admins understand their applications, but not necessarily the infrastructure behind them," he says. "With the Tivoli Common Reporting dashboards and scorecards, they can see if they have anything yellow, and what the correlation is from a system perspective."

It took less than a month for Mainline to develop scorecards and dashboards for applications such as payroll, materials, general ledger, accounting and other modules in FMOLHS's Infor ERP system. "Later, we're going to add system performance metrics such as CPU, time, memory used and available, page file utilization and ultimately, transaction time," Shorts says.

THE RESULT

Faster remediation

With customized dashboards and easy-to-read scorecards, FMOLHS IT admins and managers have greater visibility into their systems and gain insight into problems sooner, leading to faster remediation. Without this automated capability, it would take two admins each in three IT groups (storage systems, storage network, and operating systems) 20 to 30 minutes to log into the different management tools and manually get the initial data. Then the groups would have to compare data to discover the source of the issue. Now, they just look at a screen and drill down. "We've literally gone from about an hour and a half for this process to a couple of minutes," Shorts says.

Better resource utilization

With IT anomalies arising typically three times a month, FMOLHS is on track to save more than 200 IT person/hours every year.* This is time that the IT staff can reclaim for more valuable projects — an important consideration for a 25-person team that's responsible for information systems on thousands of servers in four large data centers.

Higher value to the organization

With the time saved and the relatively small investment in professional services, Shorts estimates 100 percent payback on the initial engagement in about three to four months. But he's far from finished. "It came out much better than we expected," he says. "That's why we got funding for additional work." FMOLHS is now engaging with Mainline to add functionality to the Tivoli Common Reporting dashboards and scorecards. "We want to include clinical systems such as Spacelabs Healthcare and our registration system," Shorts adds. "They are highly visible and critical to the operation of the enterprise."

The success of this analytics project may have garnered a lot of attention from the C-suite, but on other fronts, Shorts is happier to be ignored. "We've got teams that can completely bypass us at this point," he says. "They don't have to call us and say, 'What's going on with the system?' They can just login to the system and look."

* More than 1 hour saved per incident \times 6 people \times estimated 3 incidents per month = 18 hours/month \times 12 months = as much as 216 IT person/hours saved annually.

For more information, call your Mainline account representative or call Mainline directly at 866.490.MAIN(6246).

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