20 Most Promising Enterprise Risk Management Solution Providers - 2019

Risk management is one of the most critical aspects of any business in today's increasingly networked and interdependent market. The outlines of new opportunities and new challenges for security and risk management leaders (SRMs)—indeed, all organizational leaders—are already visible.

As per current market trends, companies and enterprises are shifting from investments in threat prevention to threat detection. Due to the increasing complexity of threats, an investment in security operations centers is the need of the hour. That being said, data security governance frameworks will prioritize data security investments. SRM leaders must start to address data security through a data security governance framework (DSGF). The framework will act as a data-centric blueprint that will identify and classify data assets and define data security policies, assisting organizations in selecting technologies to minimize risk.

Predictive analysis for anticipating future threats before they occur, with the help of artificial intelligence and automation is reducing the need for humans to analyze standard security alerts, but sensitive and complex alerts still require human attention. Vendors are starting to offer solutions that are a fusion of products and operational services. Organizations are seeking to invest in security and governance tools that will build the necessary base to keep up with the pace of cloud and development and innovation. The market is still wide open for SRM leaders and developers who can provide innovative solutions that help companies reduce risks.

This edition of CIOReview brings you the "20 Most Promising Enterprise Risk Management Solution Providers - 2019." This list gives you some of the most prominent organizations in the industry that have excelled with their services and product portfolio in the Enterprise Risk Management Solution space. This list is aimed at bridging the gap between businesses and solution providers that are transforming business processes through their insights and technological prowess.

Mainline Information Systems

recognized by CIOReview *magazine as*

20 MOST PROMISING
ENTERPRISE
RISK MANAGEMENT
SOLUTION PROVIDERS - 2019

An annual listing of 20 companies that are at the forefront of providing Enterprise Risk Management solutions and impacting the marketplace

Company:
Mainline Information Systems

Key Person:
Chris Williamson
National Practice Executive, CIO
Advisory Services

Description:
Delivers ERM services and solutions, from developing technology and business strategy all the way through architecting, deploying, and operating them

Website:
mainline.com

Mainline Information Systems
A Holistic Approach to Enterprise Risk Management

"**O**ver the course of Mainline's 30-year history, a lot has changed in the business technology landscape, but our diligence in helping customers solve their most pressing IT initiatives remains the same," begins Chris Williamson, National Practice Executive, CIO Advisory Services at Mainline Information Systems. He goes on to mention that most of Mainline's clients are challenged with one perennial problem—the wide range of threats besetting the business landscape and their fast-evolving nature. Many client teams have inadequate expertise in risk management or security as well as limited time to spend on risk mitigation or research. Moreover, they struggle with the breadth of tools needed to manage their environments and point solutions that mitigate a part of the problem while leaving the other aspects unaddressed. This is exactly what Mainline intends to change.

Mainline's prowess in the Enterprise Risk Management (ERM) domain encompasses assessing and mitigating threats across infrastructure, data and operations. The company takes a holistic approach that delivers the right technical solutions along with the operational best practices and governance needed to maximize clients' return on investment. Williamson emphasizes, "Our team has had great success partnering with our clients to identify the key risk factors or security issues, implementing a framework for quickly bridging gaps, improving the ease of risk management, and expanding security and risk coverage."

Mainline's endpoint security solution includes asset control and proper hardening of endpoints and mobile devices to maintain secure access and use. Given that SMBs

Chris Williamson

have a multitude of endpoint and IoT devices requiring regular auditing and updates, it is imperative that updates and patches are applied in a consistent and timely manner to provide the best defensive surface. Team Mainline brings in unparalleled proficiency in deploying solutions such as MaaS360 and BigFix from IBM to deliver the kind of predictable updating at scale clients require. "Our team's distinct ability to combine different aspects such as data protection, data security, secure infrastructure, governance and risk management, and process delivery, makes us a preferred partner for security and ERM," notes Williamson. The high-performance team researches, trains, and delivers solutions that give clients a competitive edge over implementing these technologies themselves. In addition, Mainline's consulting services team and partners help clients implement the governance processes, intrusion detection solutions, and perform breach/audit reporting that support a full ERM lifecycle.

That is not all; Mainline's experts have extensive skill sets including advanced analytics, which are used to both predict and eliminate risks while quantifying and visualizing the outcomes, proving the business value of their solutions. From defining a risk governance model that fits clients' business needs, through scanning and auditing vulnerabilities, all the way to delivering business-aligned solutions and services, Mainline demonstrates how clients can improve their risk management maturity by limiting exposure. The adept

Mainline team, in an instance, assisted the new CISO of a large logistics firm with an environment that was bursting at the seams and had recently experienced an outage due to a ransomware attack. On understanding their business needs and thoroughly assessing their workflows, the team discovered redundant tools, accountability gaps, and an overall lack of visibility. Thereafter, Mainline helped the client hire the right talent, consolidate tools, tighten up processes, and implement a series of controls. These, in turn, helped the client identify and ultimately thwart another attack that would have otherwise gone undetected and brought down their operations in North America.

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Mainline will continue to invest in mastering and delivering solutions that bring security, visibility, and operational agility to its clients. As a national IBM business partner, Mainline intends to help clients derive maximum value from IBM risk management solutions while empowering them to gain control of their assets, improve governance, and optimize processes and efficiencies. **CR**